



Humans are made for collaborating.

Humans are designed for dialogue not monologue.

Isolation is bad for you.

Great partnerships don't just happen.

### **Eight elements of a powerful partnership:**

- 1. Complementary Strengths:** One of the most powerful reasons for teaming up is working with someone who is strong where you are weak, and vice versa.
- 2. A Common Mission:** When partners want the same thing badly enough, they will make the personal sacrifices necessary to see it through.
- 3. Fairness:** You must continuously consider how much of the work your counterpart is shouldering and what she is getting for the effort.
- 4. Trust:** You need to rely on your counterpart to look out for your interests.
- 5. Acceptance:** You both accept the idiosyncrasies of the other.
- 6. Forgiveness:** It takes a rare level of maturity and self-awareness to let the trespass pass.
- 7. Communicating:** You are not a mind reader. Assuming without verifying is dangerous.
- 8. Unselfishness:** When the natural concern for your own welfare transforms into gratification in seeing your comrade succeed.